

Market briefing

*Select Request for Tender
Commissioning of General Practices -
Healthcare Neighbourhood Project,
Brimbank*

Please note this session is being recorded

20 May 2026



Acknowledgement

I would like to acknowledge the Traditional Custodians of the land on which our work takes place, the Wurundjeri Woi Wurrung People, the Boon Wurrung People and the Wathaurong People, and pay my respects to Elders past, present and emerging. I also pay my respects to any Aboriginal and Torres Strait Islander people in the meeting with us today.

Today's session

Item	Speaker
Background and Project Summary	Bianca Bell
Select RFT application process	Ashish Mahendra
Questions	Bianca Bell



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Introductions

Who we are

Bianca Bell – Executive Director, Health Systems Integration

Ashish Mahendra – Director Strategic Commissioning & Procurement

Housekeeping



Participants will be muted throughout the presentation. Our team will monitor the chat function if you need assistance with anything.



This session is going to be recorded so those who are unable to attend today have the same access to this information – of course we understand if this means you would prefer to have your camera off



There will be time at the end of the session for you to ask questions – please add them to the chat – this gives everyone the opportunity to ask questions. All questions will be noted and responded to in the session or shared afterwards with the recording.



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Project Background

Recent Form - Strengthening Medicare – Encouraging multidisciplinary team-based care

Workforce Incentive Program – Increased payments to support multidisciplinary team care

National Scope of Practice Review

Review of General Practice Incentives

Primary Health Network commissioning of multidisciplinary teams

Healthcare Neighbourhood Project

Objective:

To establish a **collaborative, patient-centred approach** to care, where primary health care **providers from diverse disciplines** work together, improving patient outcomes and delivering safe, high-quality health care through a **multidisciplinary approach**.

The Health Care Neighbourhood Project aims to:

- i. strengthen the **capability of primary care providers to deliver multidisciplinary care**; and
- ii. improve patient care by **designing and delivering multidisciplinary care in general practice**.



Model component	Description	Commissioning
General practice team	<p>Nine general practices will be commissioned by NWMPHN to implement enhanced multidisciplinary care within their practices.</p> <p>NWMPHN will work with each commissioned general practice to co-design a model that best suits their ways of working and patient cohort.</p>	<p>Request for Tender to general practices in Brimbank – opens on 26 May 2026 and closing on 02 July 2026 at 3pm.</p> <p>Market briefing – 20 May at 12pm.</p>
Neighbourhood Care Team	<p>The model of care will be supported by a ‘neighbourhood care team’. This team will be commissioned by NWMPHN to work one to two days per week at each of the nine general practices, with a further day allocated for the clinical care coordinator for project management and administration.</p> <p>The team will be made up of a clinical care coordinator, social worker, and a credentialed mental health clinician. These specific functions have been selected because they have been demonstrated to improve coordination and increase person-centred and comprehensive care.</p>	<p>Request for Tender – Open on 02 June 2026 and closing on 07 July 2026 at 3pm.</p> <p>Market briefing – 28 May at 12pm</p>
Local allied health providers	<p>NWMPHN will encourage the utilisation of the practices’ existing allied health referral networks where possible and when capacity allows. Depending on demand and service needs, additional allied health providers may be engaged.</p>	<p>Post co-design phase</p>

Healthcare Neighbourhood Project Benefits

General Practitioners / Practices:

- \$74,925 (ex. GST) to 30 June 2028 for project design, implementation and evaluation
- Embedded Neighbourhood Care Team – care coordinator, social worker, and mental health clinician
- Enhanced capability to manage chronic disease, moderate mental health, and severe/complex mental illness
- Increased MBS utilisation for care planning and MDT case conferencing
- Dedicated implementation support from NWMPHN

Allied Health:

- Increased access to services including mental health and psychosocial support
- Strengthened collaboration with GPs and Neighbourhood Care Team for complex needs including severe mental illness
- Expanded referral pathways across physical, mental health, and social services

Patients:

- Coordinated MDT care with dedicated clinical support for target population.
- Biopsychosocial assessments and holistic care planning via the Neighbourhood Care Team
- Referral to psychosocial and specialist mental health services as needed
- No cost to practice or patient to access the Neighbourhood Care Team

Nurses:

- Enhanced capability to assess and coordinate care for chronic disease and severe/complex mental illness
- Collaboration with Neighbourhood Care Team for integrated physical and mental health care
- Opportunity to work to top of scope of practice

Commissioning of General Practices

Item	Description
Funding	\$74,925.00 (ex GST) till 30 June 2028
Location	Brimbank LGA
Service delivery setting	General Practice
Target population	Individuals living in Brimbank who have one or more of: <ul style="list-style-type: none"><input type="checkbox"/> Have one or more chronic conditions and/or psychosocial complexities;<input type="checkbox"/> Chronic disease and moderate intensity mental health conditions, or<input type="checkbox"/> Severe and complex mental illness affecting daily functioning

Commissioning - Scope of work

NWMPHN seeks to commission **nine general practices** to support the development and implementation of the Health Care Neighbourhood project in the LGA of Brimbank – *the general practice component*.

- A minimum of one general practitioner, a practice nurse and an administration officer to lead the project within the practice.
- Support the onboarding and inclusion of the Neighbourhood Care Team (i.e. clinical care coordinator, social worker, and mental health clinician) in the general practice team.
- Identify and enroll the target patient cohort
- Deliver care in line with the model of care
- Support patient self-management
- Promote the care model to enrolled patients to maintain uptake and retention
- Support and appropriately on-refer patients following discharge from the model.
- Led multidisciplinary team and case conference meetings
- Work with the Neighbourhood Care Team to map existing allied health providers and referral pathways;
- Facilitate introductions between the Neighbourhood Care Team and existing allied health providers

What we are looking for

Organisations that can demonstrate:

- ✓ Existing multidisciplinary care processes and resources
- ✓ How enhanced multidisciplinary collaboration will benefit both your practice and your patients.
- ✓ The ability to ensure your service is accessible and appropriate for populations experiencing inequities within the Brimbank LGA.
- ✓ Robust Organisational Governance Framework including evidence of relevant policies and procedures for Continuous Quality Improvement, Risk Management Framework, Clinical Governance Framework

Eligibility requirements

To participate, your practice will need to meet the following criteria:

- Located within Brimbank LGA
- Accredited practice
- Nominate a named GP lead, practice nurse, and administrator for the project
- Agree to utilise funding to support the delivery of enhanced multidisciplinary care at no cost to patients. This funding is designed to cover services and activities that are not funded through standard MBS arrangements. All patients involved in the project must be bulk billed.

Healthcare Neighbourhood Project

Where are we now?





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Select RFT Application Process

Commissioning Timeline | RFT Applications



Organisations interested in applying, need to register and submit application on Tenderlink
<https://www.tenderlink.com/mpcn/>

Commissioning Timeline | Next Steps



*Dates are subjected to change

RFT Release

RFT are advertised on the [NWMPHN website](#) and includes the link to Tenderlink, our e-tendering portal.

- ✓ Providers must register to receive the Tender request and submit response via Tenderlink. Providers located in Brimbank LGA who are registered by **3pm, Monday 25 May 2026** will be invited to participate for this Tender.
- ✓ Tenderlink registration and guidance can be found on [NWMPHN website](#) under '[How to apply for tenders, quotes and EOIs](#)' header.
- ✓ The Tenderlink support team is available from 8:30am to 5pm Monday to Friday on 1800 233 533 or support@tenderlink.com.
- ✓ All questions must be submitted through Tenderlink prior to Clarification question close date – **25 June 2026 at 3pm AEST.**

Procurement Tips – preparing your application

- Plan your response early to allow time for clarifications Q&A and addendums (if any) during the RFT open period.
- Ensure you understand the Assessment criteria and focus your answers on them.
- Read the questions thoroughly to ensure all is clearly understood.
- Each question is weighted according to its importance. Pay close attention to the weightings attributed to each question and ensure this is reflected in the detail and quality of your response.
- Theory – Proposed Approach
 - Clear, relevant, and structured reasoning.
 - Demonstrates accurate knowledge of principles/frameworks and applies them to NWMPHN needs.
 - Explains relationships, implications, and rationale.
- Evidence – Supporting Claims
 - Relevant, current, and credible information.
 - Includes data (quantitative/qualitative), authoritative sources, and case examples.
- Don't assume prior knowledge. Keep in mind the Assessment Panel may include people with limited knowledge of clinical or complex terminology.



Procurement Tips – writing your application

- Use active writing style
 - using words/phrases like ‘effectively’, ‘demonstrated’, ‘had a positive impact’, etc.
 - Avoid using words like ‘may’, ‘could’, ‘might’ (etc.)
- Use simple language. Be concise and clear.
- Use bullet points and/or headings to segment your answers.
- Draft responses in line with word limit – words **beyond the word limit count will not be considered**
- Always use real-life examples and/or case studies to back up your response
- Missing attachments, responses, etc. will not be assessed.



Procurement Tips – submitting your application

Ideally upload responses **before** the closing day.

Do not leave it until just before the closing time.

Leave **enough time to upload** a maximum of 5 submissions.

Consider:

- Your network capacity on the day, firewalls, file size and file formats. Keep file names short.
- Tenderlink's network capacity and system requirements for capturing responses
- NWMPHN's capacity to assist all providers on closing day if material issues arise during your upload
- Contact Tenderlink long before closing time if experiencing system-related technical issues



Probity during the commissioning process

NWMPHN aims to provide the highest levels of probity, ethical and professional tendering of our commissioned services in order to ensure fairness to all bidders and integrity in the process.

Centium Pty Ltd have been appointed as independent probity advisors to monitor, advise and report on the probity compliance of this commissioning process.

If you have any probity concerns regarding the conduct of this procurement process, Probity Advisor, Peter Walsh, from Centium Pty Ltd can be contacted on –

Email: peter.Walsh@centium.com.au

Ph: 0412 050 053

Probity is the responsibility of everyone involved in the commissioning process, including NWMPHN staff and potential bidders.

All questions regarding commissioning **must** be directed to NWMPHN's Procurement Team via Tenderlink. Answers to questions will be made available to all potential bidders in Tenderlink.

This means your specific questions regarding commissioning **cannot be** answered by any mechanisms outside Tenderlink.



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Questions & close

Questions

Thank you for your interest in this project.

Clarification questions related to this opportunity can be submitted via **Tenderlink** by **Thursday 25 June 2026 3:00 PM**, once the Tender opens on 26 May 2026.

